

### 2023 Recommended Budget

#### **Mission**

The purpose of the Franklin County Recorder's office is to serve as a central hub for all documents that pertain to real estate in the county by providing recordation services using the best practices available to efficiently intake, scan, review, and return documents for a volume that is necessary for Ohio's most populous county. As chief administrator of the County Microfilming Board, the Recorder's mission also includes the work of the Franklin County Document Imaging Center (DIC). The central purpose is to provide all county agencies with the means to store permanent records in a cost effective way that also provides the greatest protection for the preservation of these records.

### **Strategic Focus**

**Primary Initiative:** Facilitate the recordation of documents - Facilitating the recordation of documents by efficiently providing intake, scanning, indexing and verification with an average turnaround time of one business day to be publicly viewable on the search website and ready to be returned to the filer within two business days.

**Primary Issue:** Recording and Filing - Real Estate Market Volatility - A burgeoning real estate market with overall growth in Central Ohio can create significant variations in volume for the Recorder's office as the demand for real estate document recordings and title searches retrieval ebbs and flows with transactions of real property and new construction projects. These market fluctuations can present challenges in staffing and appropriately serving both the real estate professionals in addition to augmenting outreach and services to the general public. - To address this, our office provides continued training to staff and forecasts when demand for services will peak, increasing agility in response to the higher demand.

#### **Performance Spotlight**

Measure: Average Turnaround Time for Publicly Viewable Documents in Days

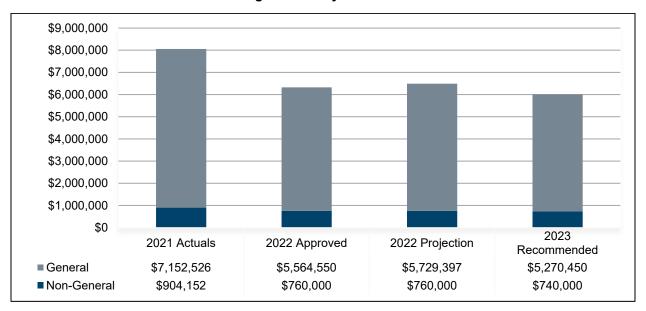
**Program:** Filing

About this	s measure	Why it is important		
This measure is calculated using metrics from the Recorder's document recording software "County Fusion". The calculation is based upon the intake date/time of daily recording activity until the date/time of completion and publicly viewable.		As the largest in the State, the Franklin County Recorder's office completes recordings of over 700 documents every business day, on average, with near 180,000 document recordings annually. Due to such a large demand for recording services it is crucial that we validate our efficiency and time until a document is available online, for all those that use our services. Recording numbers have significantly increased over the past year and expect to continue.		
	What is be	eing done		
to all individuals that are	using our website to searc	the completed recording da h for documents. It also pr occurred in the recording p	ovides management with	
2021 Actual	2022 Budget	2022 Projected	2023 Budget	
0.39	0.38	0.33	0.37	



2023 Recommended Budget

### **Budget Summary - Revenues**



### **Primary Revenue Sources by Fund Type**

Fund Type	Fund Name (Number)	Primary Revenue Sources
General	General Fund (1000)	Document Service Fees     Housing Trust Administration Fees
Special	• Technology Fund (2016)	Document Services Fees
Debt	None	N/A
Capital	None	N/A
Enterprise /Internal	None	N/A

Revenues 2



### 2023 Recommended Budget

### Comparison: 2022 Approved to 2022 Projection

	2022	2022	Variance \$ %	
	Approved	Projection		
General Fund	\$5,564,550	\$5,729,397	\$164,847	3.0%
Non-General Fund	\$760,000	\$760,000	\$0	0.0%
Total	\$6,324,550	\$6,489,397	\$164,847	2.6%

The \$164,847 increase from the 2022 Approved Budget to the 2022 Projection is primarily attributed to:

• Higher than anticipated levels of filings for home sales and refinanced mortgages.

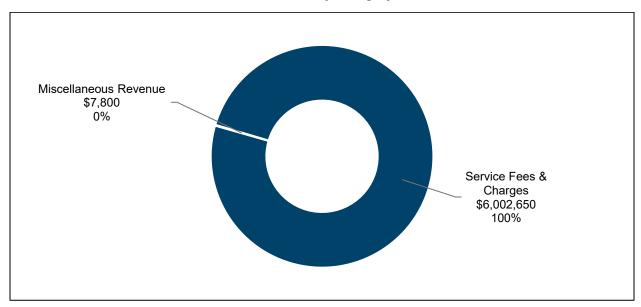
### Comparison: 2022 Approved to 2023 Recommended

	2022	2023	Variance \$ %	
	Approved	Recommended		
General Fund	\$5,564,550	\$5,270,450	(\$294,100)	-5.3%
Non-General Fund	\$760,000	\$740,000	(\$20,000)	-2.6%
Total	\$6,324,550	\$6,010,450	(\$314,100)	-5.0%

The \$314,100 decrease from the 2022 Approved Budget to the 2023 Recommended Budget is primarily attributed to:

• The anticipated impact of the recent increase in interest rates on the real estate market.

# 2023 Recommended Budget Revenues by Category

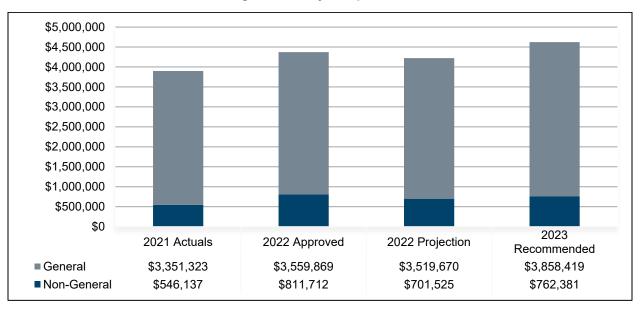


Revenues 3



2023 Recommended Budget

### **Budget Summary - Expenditures**



### Significant items in the 2023 Recommended Budget

Object Code	Budgeted Amount	% of Budget
PERSONAL SERVICES & FRINGE	\$4,094,640	88.6%
IT MAINTENANCE AND REPAIR AGREEMENTS	\$200,580	4.3%
PHOTOGRAPHIC SUPPLIES & EQUIP < \$5,000	\$52,700	1.1%
PROFESSIONAL SERVICES-OTHER	\$40,700	0.9%
IT CAPITAL HARDWARE	\$33,000	0.7%
IT HARDWARE LESS THAN \$5,000	\$27,100	0.6%
IT COMPUTER STATIONS LESS THAN \$5,000	\$22,985	0.5%
IT PARTS AND SUPPLIES	\$21,500	0.5%
IT MICROSOFT LICENSES	\$21,375	0.5%
EQUIPMENT REPLACEMENT PARTS	\$20,000	0.4%
Other	\$86,220	1.9%
Total	\$4,620,800	100.0%

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### 2023 Recommended Budget

### Comparison: 2022 Approved to 2022 Projection

	2022	2022	Variance \$ %	
	Approved	Projection		
General Fund	\$3,559,869	\$3,519,670	(\$40,199)	-1.1%
Non-General Fund	\$811,712	\$701,525	(\$110,187)	-13.6%
Total	\$4,371,581	\$4,221,195	(\$150,386)	-3.4%

The \$150,386 decrease from the 2022 Approved Budget to the 2022 Projection is primarily attributed to:

• A reduced need for materials, supplies, maintenance and repairs, as well as the new Archive Writer costing less than budgeted.

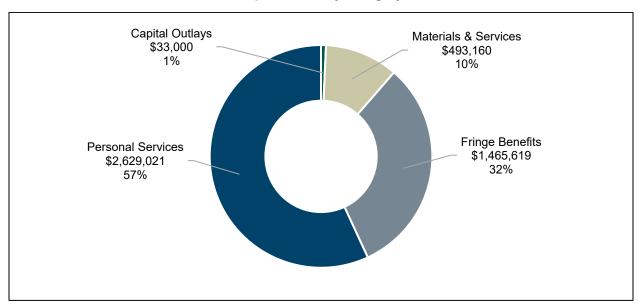
### Comparison: 2022 Approved to 2023 Recommended

	2022	2023	Variance	
	Approved	Recommended	\$	%
General Fund	\$3,559,869	\$3,858,419	\$298,550	8.4%
Non-General Fund	\$811,712	\$762,381	(\$49,331)	-6.1%
Total	\$4,371,581	\$4,620,800	\$249,219	5.7%

The \$249,219 increase from the 2022 Approved Budget to the 2023 Recommended Budget is primarily attributed to:

• Increases associated with the implementation of the Salary Study in the General Fund, partially offset in the Non-General Fund by the purchase of the Archive Writer in the 2022 Budget.

### 2023 Recommended Budget Expenditures by Category



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### 2023 Recommended Budget

### **Budget Summary - FTEs**

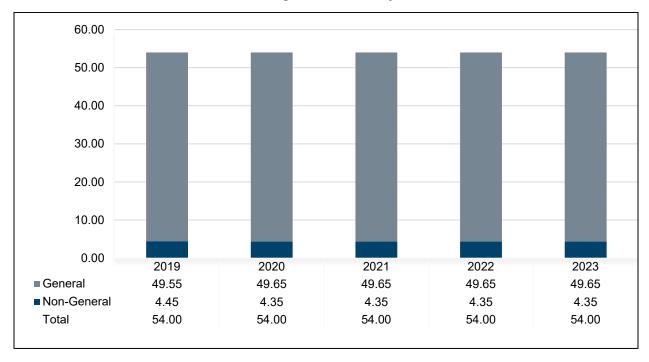
	2022 Budget	2023 Recommended	Recommended Budget as % of Total FTEs
General Fund	49.65	49.65	91.9%
Non-General Fund	4.35	4.35	8.1%
Total Agency FTEs	54.00	54.00	100.0%

There is no change in Total FTEs from the 2022 Budget to the 2023 Recommended Budget.

### **New Positions**

Position Title	# of Positions Annual Salary		Source	
None	n/a	n/a	n/a	

### **Budgeted FTE History**





### 2023 Recommended Budget

### **Vacancy Credit**

The vacancy credit process is designed to more accurately reflect the true expenditures for Personal Services and Fringe Benefits within the agency budget request. The calculations for the budget process begin with funding all approved positions for the entire year. Vacancy credits take into account that not all approved positions will be filled for the entire year. The methodology historically used by OMB to estimate an agency's vacancy credit utilizes a four-year history of unused personnel budgets to estimate an appropriate vacancy credit. However, vacancy credits may vary from the four-year average due to staffing trends or the number of positions supported within a fund.

### Salaries & Wages

	2022	2022 Four-year 2023		% Point Change to	
	Budget	Average	Recommended	PY Budget	Average
General Fund	4.7%	5.6%	4.6%	-0.1%	-1.0%
Technology Fund	14.4%	17.9%	13.7%	-0.7%	-4.2%

The vacancy rate within Salaries & Wages for 2023 in the General Fund and Technology Fund are both in line with the 2022 Budget.

### **Fringe Benefits**

	2022 Four-year 2023		% Point Change to:		
	Budget	Average	Recommended	PY Budget	Average
General Fund	12.2%	16.4%	12.2%	0.0%	-4.2%
Technology Fund	19.8%	25.7%	20.0%	0.2%	-5.7%

The vacancy rate within Fringe Benefits for 2023 in the General Fund and Technology Fund are both in line with the 2022 Budget.

Vacancy Credit 7



### 2023 Recommended Budget

### **Filing**

### **Program Purpose**

The purpose of the Filing Program is to comply with Ohio law by providing document storage and retrieval services to the public and business community so that these groups can conduct their business in an effective manner.

### **Primary Services**

- Collecting, processing and balancing fees for recording services via check, cash or escrow account payments for all documents submitted to the office.
- Not only handling the intake of all types of documents, but scanning them into electronic form (if
  they are submitted through the mail or in person), indexing and verifying in order to make public
  record searches easier, and mailing (disposition) of all hard copy documents back to the
  customers.
- Promoting and educating the public that the office stores veteran discharge (DD214) documents and creates Veteran ID cards, which are recognized as an official form of ID.
- Recording and confidential storage (not publicly viewable via the search website) of living will and healthcare power of attorney forms that are important for individuals and families when it comes to end-of-life planning and care.

### **Program Budget Overview**

	2022	2022 2023		ce
	Approved	Recommended	\$	%
Personal Services	\$1,622,474	\$1,816,313	\$193,839	11.9%
Fringe Benefits	\$861,610	\$941,291	\$79,681	9.2%
Materials & Services	\$294,627	\$315,017	\$20,390	6.9%
Total Expenditures	\$2,778,711	\$3,072,621	\$293,910	10.6%

#### **Funding Source**

General Fund

Technology Fund

#### Core Principle and Linkage

### **Provide Efficient, Responsive & Fiscally Sustainable Government Operations**

Through the successful delivery of the program, real estate professionals and the public have access to permanent public records and associated resources for title searches, real estate transactions, and the general availability of locating and printing records. This helps to support the goals of 1) providing accountability, transparency and responsiveness to the public 2) providing quality customer service to industry and the public through efficient and effective internal services with streamlined workflows 3) providing efficient and quality centralized services to county agencies and other governmental entities using technology and best practices to maintain a low overhead and cost-effective production for recording, filing and retrieval of documents submitted in the most populous county in Ohio.

Program Detail 8



### 2023 Recommended Budget

#### Microfilm

### **Program Purpose**

The purpose of the Microfilm Program is to provide archival document conversion and indexing services to Franklin County agencies through the Document Imaging Center, so that they can preserve public records, reduce space requirements for records, and reduce costs for maintenance and conversion of records. Services include redacting confidential data from archived documents, digital conversion of previously micro-formed documents, and high-speed scanning of paper documents.

### **Primary Services**

- Scan documents for Franklin County agencies to reduce costs, space requirements, and for easier access by the agencies and the public.
- Convert historical documents for Franklin County agencies from microform to digital for implementing those records into agency databases and for greater access.
- Place documents onto microfilm for Franklin County agencies for the long term preservation of their records as well as to consolidate and reduce costs of storage.
- Perform indexing services for Franklin County agencies so that previously scanned documents can be found in document management systems.

### **Program Budget Overview**

	2022	2023	Varian	Variance	
	Approved	Recommended	\$	%	
Personal Services	\$793,757	\$812,708	\$18,951	2.4%	
Fringe Benefits	\$490,102	\$524,328	\$34,226	7.0%	
Materials & Services	\$208,336	\$178,143	(\$30,193)	-14.5%	
Capital Outlays	\$100,675	\$33,000	(\$67,675)	-67.2%	
Total Expenditures	\$1,592,870	\$1,548,179	(\$44,691)	-2.8%	

### **Funding Source**

General Fund

Technology Fund

### Core Principle and Linkage

### **Provide Efficient, Responsive & Fiscally Sustainable Government Operations**

Through the successful delivery of the program outputs and achievement of program outcomes, government agencies served, and ultimately the public served by those agencies benefit from access to permanent records, as well as centralized storage facilities for securing the documents for future generations at a cost-savings to the county and its agencies. This helps to support the goals of 1) providing accountability, transparency and responsiveness to the agencies that serve the public 2) providing long-range planning and organizational stability 3) providing efficient and quality centralized services to county agencies and other governmental entities 4) developing and enhancing collaborative partnerships and other best practices to improve service delivery and management of county resources.

Program Detail 9