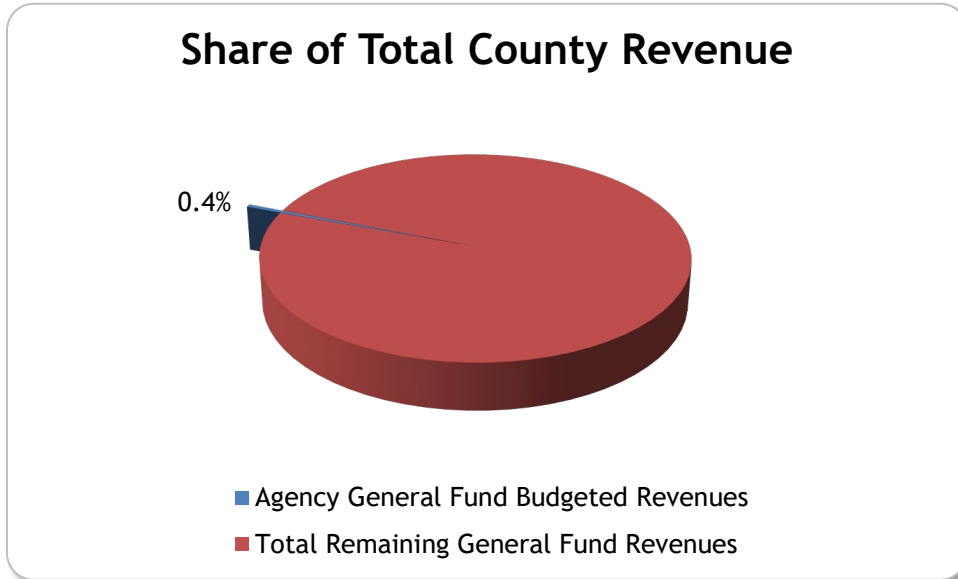
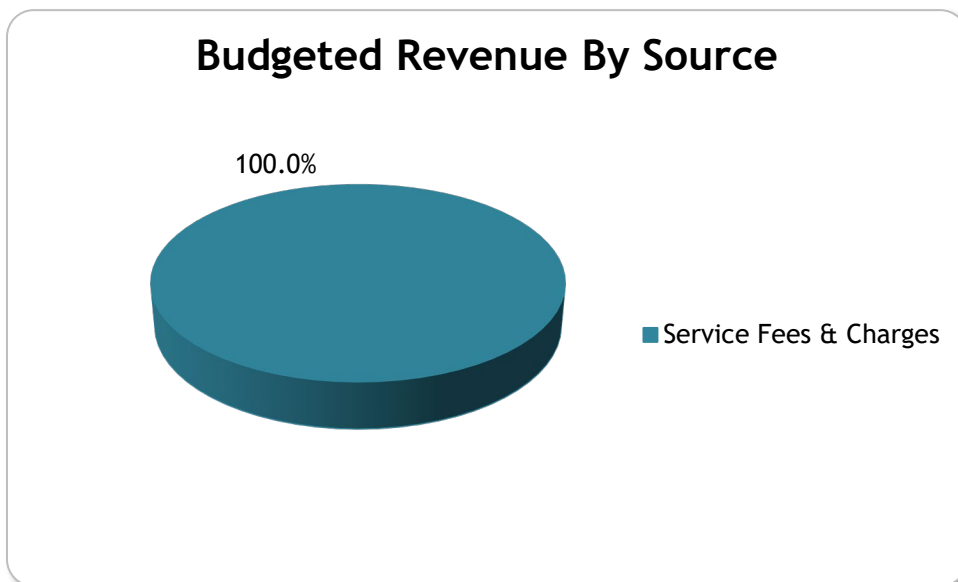


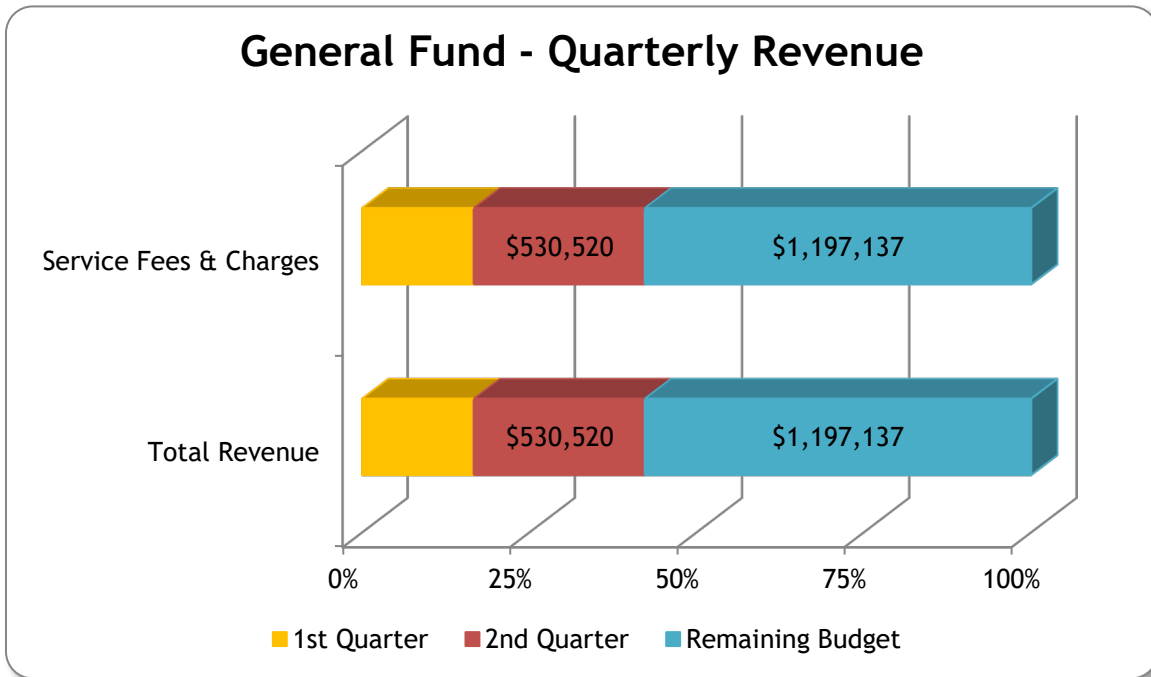
General Fund - Revenue Analysis



- The General Fund revenue for the Data Center is estimated to be **\$2,073,962** for 2020, which is **0.4%** of the total budgeted revenue for the General Fund.



- The main sources of General Fund revenue for the Data Center are charges to non-general fund agencies for services rendered according to service level agreements and for the Microsoft 365 Subscription agreements.



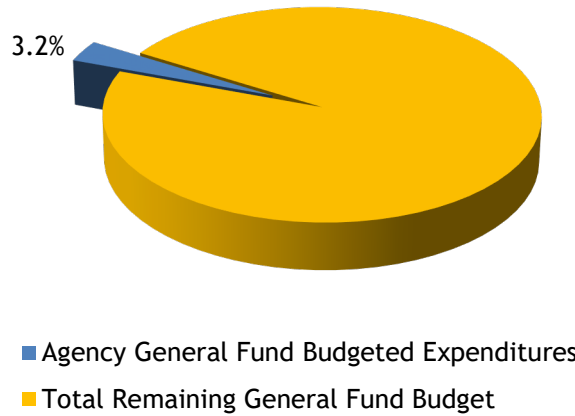
| Actuals      | 1 <sup>st</sup> Quarter | 2 <sup>nd</sup> Quarter | 3 <sup>rd</sup> Quarter | 4 <sup>th</sup> Quarter | YTD         | Total*      |
|--------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------|-------------|
| Prior Year   | \$566,779               | \$665,762               | \$599,918               | \$752,837               | \$1,232,541 | \$2,585,296 |
| Current Year | \$346,305               | \$530,520               |                         |                         | \$876,825   | \$2,073,962 |

\*Current year total represents revised budget.

- Second quarter revenue of **\$530,520** represents **25.6%** of the budgeted amount for the year. YTD revenue of **\$876,825** represents **42.3%** of the budgeted amount for the year.
- Service Fees & Charges include chargebacks to non-general fund agencies for service level agreements and Microsoft 365 Subscription agreements. During the first half of the year, the Data Center received \$876,825, which is 42.3% of the amount budgeted for the year. The Data Center included chargeback revenue related to the implementation of Microsoft 365 in the current year; but due to the implementation schedule, the remaining revenue is anticipated in the second half of the year.

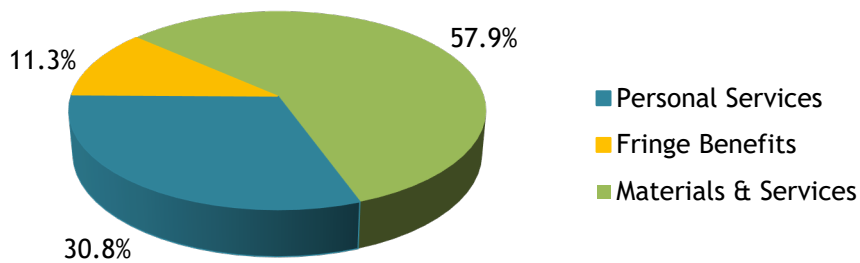
General Fund - Expenditure Analysis

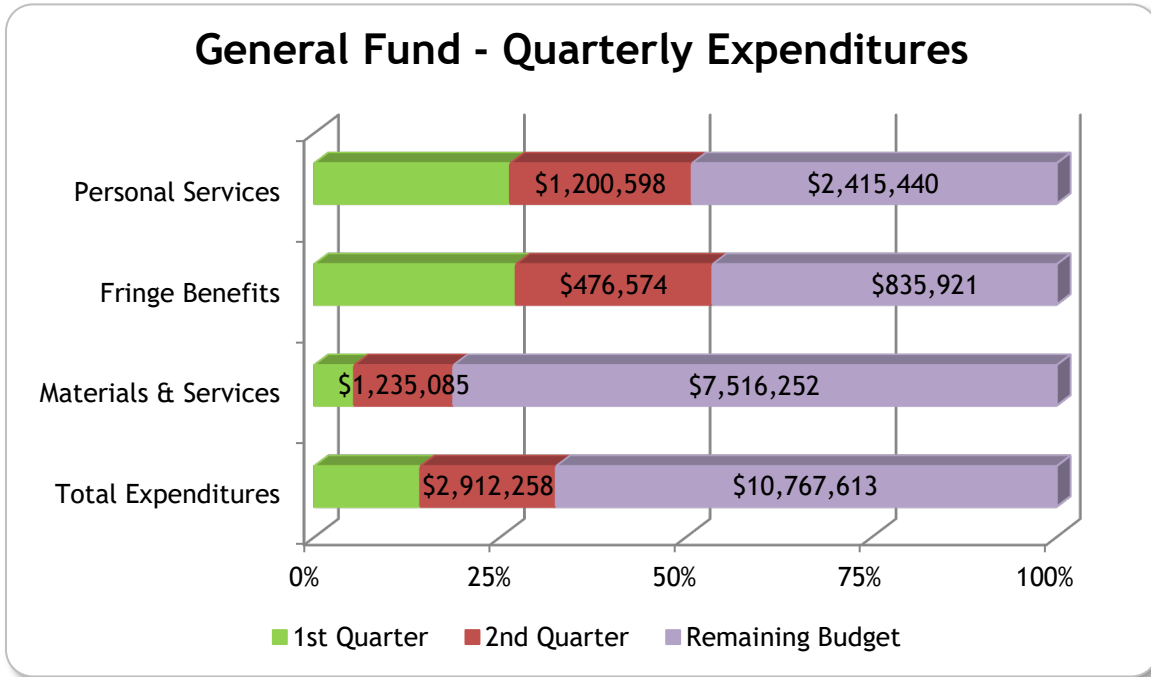
**Share of Total County Expenditures**



- The General Fund expenditures for the Data Center are estimated to be **\$15,958,329** for 2020, which is **3.2%** of the total budgeted expenditures for the General Fund.

**Budgeted Expenditures By Type**





| Actuals      | 1 <sup>st</sup> Quarter | 2 <sup>nd</sup> Quarter | 3 <sup>rd</sup> Quarter | 4 <sup>th</sup> Quarter | YTD         | Total*       |
|--------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------|--------------|
| Prior Year   | \$2,413,408             | \$2,837,961             | \$3,584,988             | \$6,227,450             | \$5,251,369 | \$15,063,807 |
| Current Year | \$2,278,458             | \$2,912,258             |                         |                         | \$5,190,716 | \$15,958,329 |

\*Current year total represents revised budget.

- Second quarter expenditures of **\$2,912,258** represent **18.3%** of the budgeted amount for the year. YTD expenditures of **\$5,190,716** represent **32.5%** of the budgeted amount for the year.
- The Data Center expended \$1,731,581 within Materials & Services during the first half of the year, which represents 18.7% of the budgeted amount. Of the amount expended, \$708,220 or 40.9% was for IT Consultants, \$421,043 or 24.3% was for IT Software Subscription and Maintenance, and \$294,356 or 17.0% was for IT Data Processing Services. Additionally, most annual hardware maintenance agreements are not due for renewal until the 3<sup>rd</sup> quarter. Software subscriptions and license maintenance for other enterprise software will be paid toward the end of the year as well.

### General Fund - Personal Services Analysis

| Quarter                 | Agency Budget      | Actual Expenditures | % of Budget  |
|-------------------------|--------------------|---------------------|--------------|
| 1 <sup>st</sup> Quarter | \$1,272,868        | \$1,293,594         | 101.6%       |
| 2 <sup>nd</sup> Quarter | \$1,091,029        | \$1,200,598         | 110.0%       |
| 3 <sup>rd</sup> Quarter | \$1,272,868        |                     |              |
| 4 <sup>th</sup> Quarter | \$1,272,868        |                     |              |
| <b>Total</b>            | <b>\$4,909,632</b> | <b>\$2,494,192</b>  | <b>50.8%</b> |

- There were thirteen pay periods through the end of the 2<sup>nd</sup> quarter, which would equate to 48.1% of the budgeted amount. The variance is due primarily to a lower than anticipated vacancy rate.

### General Fund - Budget Corrective Items - Approved

- Resolution No. 0023-20 authorized a transfer of General Fund appropriations from the Commissioners' Reserves in the amount of \$3,941,136 to various County offices to provide salary and wage increases for non-bargaining employees. The total amount transferred to Personal Services and Fringe Benefits for the Data Center was \$210,445.

### General Fund - Budget Corrective Items - Pending

- There are no requests currently pending that may impact the budget.