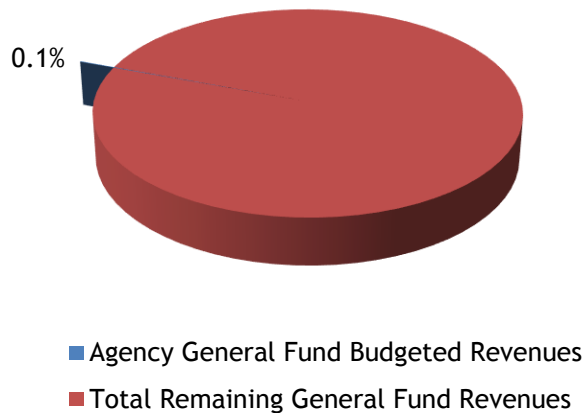


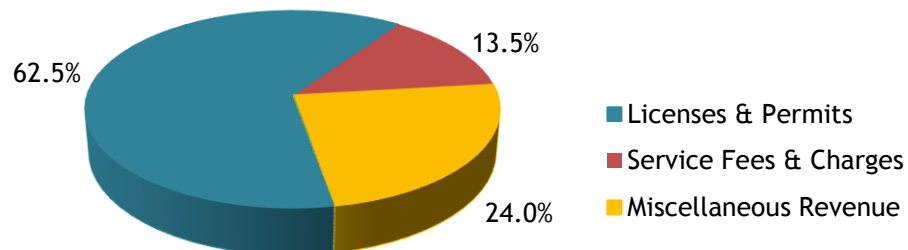
## General Fund - Revenue Analysis

### Share of Total County Revenue



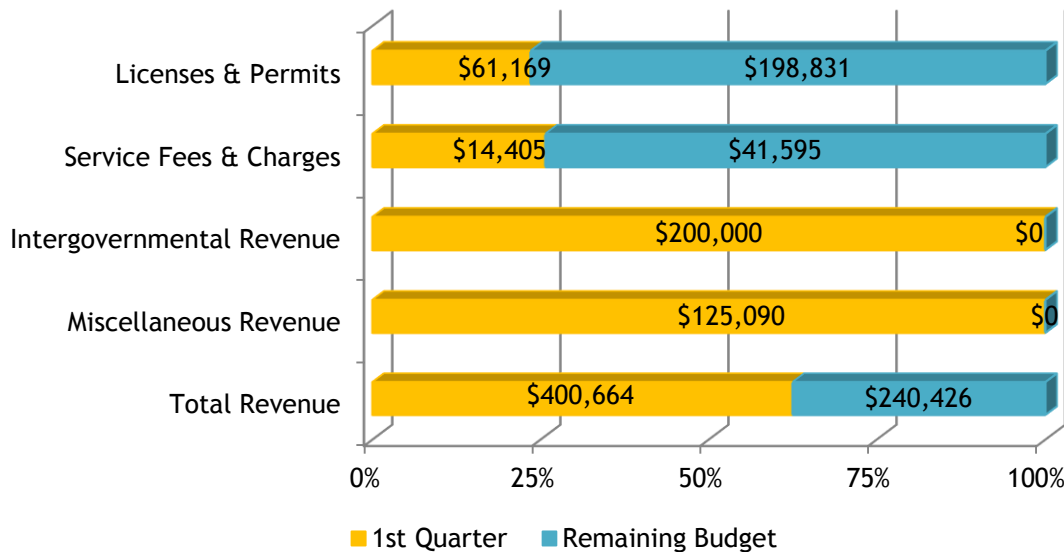
- The General Fund revenue for Economic Development & Planning is estimated to be **\$416,000** for 2015, which is **0.1%** of the total budgeted revenue for the General Fund.

### Budgeted Revenue By Source



- The main sources of General Fund revenue for Economic Development & Planning are Building Permits for new commercial and residential construction projects as well as state grants and loan receipts.

### General Fund - Quarterly Revenue



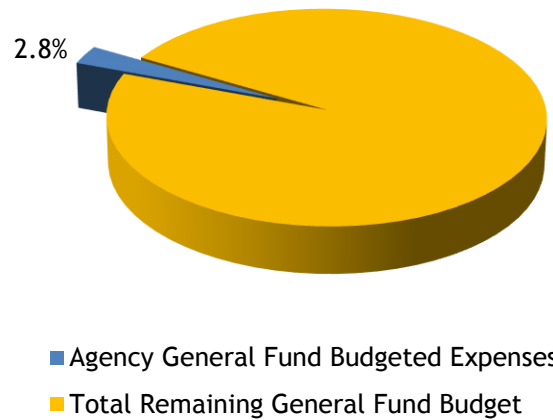
Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$122,826	\$138,273	\$138,363	\$115,809	\$122,826	\$515,271
Current Year	\$400,664				\$400,664	\$416,000

*\*Current year total represents revised budget.*

- First quarter revenue of **\$400,664** represents **96.3%** of the budgeted amount for the year.
- Licenses and Permits were 23.5% of the total budgeted amount for the 1<sup>st</sup> quarter, with collection of \$61,169. The collected revenue is \$7,755 or 11.0% lower than the \$68,724 in revenue collected during the same period in 2014.
- Service Fees and Charges include revenue for lot splits and subdivision evaluations. 25.7% of the \$56,000 that has been budgeted for this revenue category was received in the 1<sup>st</sup> quarter.
- Intergovernmental Revenue include a state grant award in the amount of \$200,000 that was received in March through an award from the Ohio Development Services Agency for industrial site improvement through Columbus Steel Castings.
- Miscellaneous revenue includes reimbursements, refunds, and other miscellaneous revenue such as a payment of \$125,000 that was received under the loan agreement with the Central Ohio Community Improvement Corporation for the Central Park of Gahanna project.

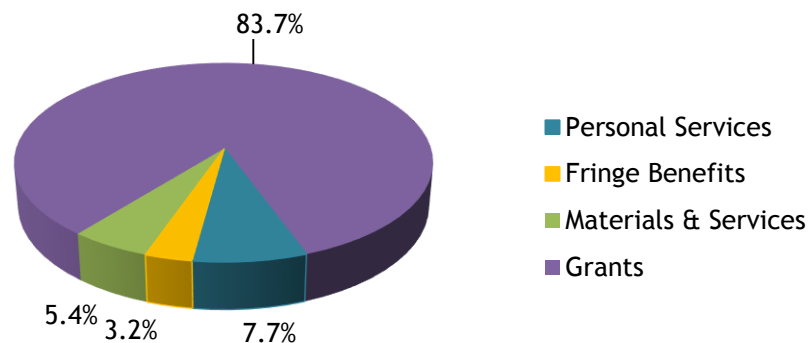
## General Fund - Expenditure Analysis

### Share of Total County Expenditures

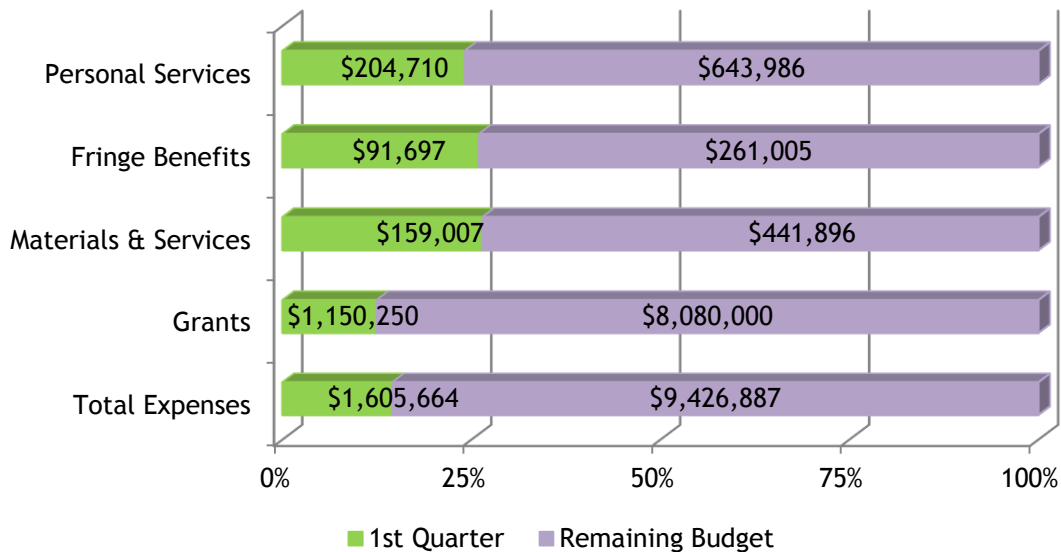


- The General Fund expenditures for Economic Development & Planning are estimated to be \$11,032,550 for 2015, which is 2.8% of the total budgeted expenditures for the General Fund.

### Budgeted Expenditures By Type



### General Fund - Quarterly Expenditures



Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$908,844	\$644,685	\$2,060,623	\$2,070,715	\$908,844	\$5,684,867
Current Year	\$1,605,663				\$1,605,663	\$11,032,550

*\*Current year total represents revised budget.*

- First quarter expenditures of **\$1,605,663** represent **14.6%** of the budgeted amount for the year.
- The variance between year-over-year expenditures for the 1<sup>st</sup> quarter is primarily attributed to increased economic development and workforce training grant distributions. The \$1,150,250 in Grants expended during the 1<sup>st</sup> quarter is \$594,000 or 106.8% greater than the amount for the same period in 2014.
- Grant distributions from the agency in the 1<sup>st</sup> quarter were: Experience Columbus (\$535,323); Columbus Steel Casting (\$275,000); Greater Columbus Sports Commission (\$100,000); IBM (\$82,808); Allied Mineral Products (\$59,682); Tech Columbus (\$62,500); the Columbus/Franklin County Finance Authority (\$25,000); and the SID Tools Co (\$9,937).

### General Fund - Personal Services Analysis

Quarter	Agency Budget	Actual Expenditures	% of Budget
1 <sup>st</sup> Quarter	\$195,853	\$204,709	104.5%
2 <sup>nd</sup> Quarter	\$228,495		
3 <sup>rd</sup> Quarter	\$195,853		
4 <sup>th</sup> Quarter	\$228,495		
<b>Total</b>	<b>\$848,696</b>	<b>\$204,709</b>	<b>24.1%</b>

- There were six pay periods through the end of the 1<sup>st</sup> quarter, which would equate to 23.1% of the budgeted amount. The variance in Personal Services during the 1<sup>st</sup> quarter is primarily attributed to lump sum payments made to employees who had reached the maximum rate of pay for their respective positions. The remaining variance is also related to a retroactive payment in the amount of \$1,247 that was distributed in January for hours that were accrued in the prior year.

### General Fund - Budget Corrective Items - Approved

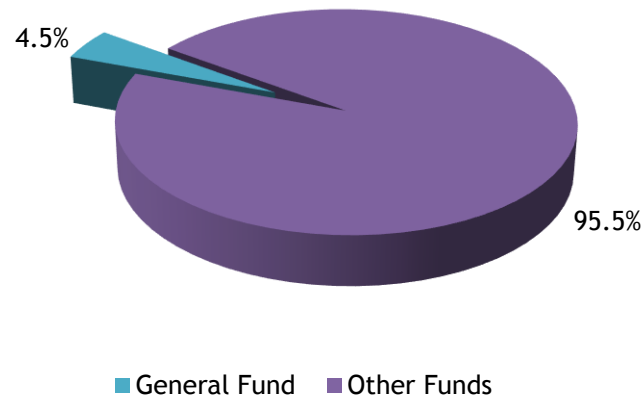
- Resolution No. 0037-15 authorized a transfer of General Fund appropriations from the Commissioners' Reserves in the amount of \$1,700,488 to various County offices for a 2.0% salary and wage increase for non-bargaining employees. The total amount transferred to Personal Services and Fringe Benefits for Economic Development & Planning was \$12,407.

### General Fund - Budget Corrective Items - Pending

- There are no requests currently pending that may impact the budget.

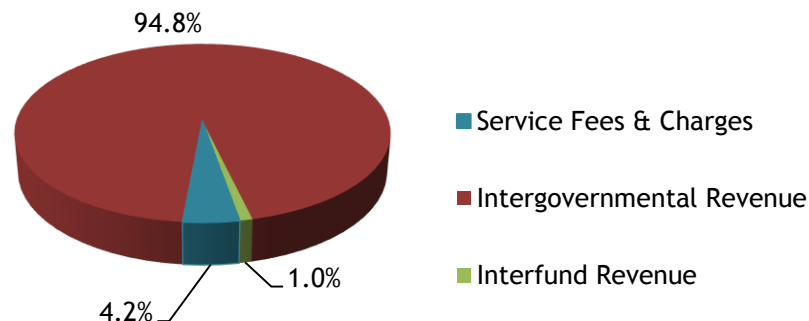
## Non-General Fund - Revenue Analysis

### Agency Budgeted Revenues



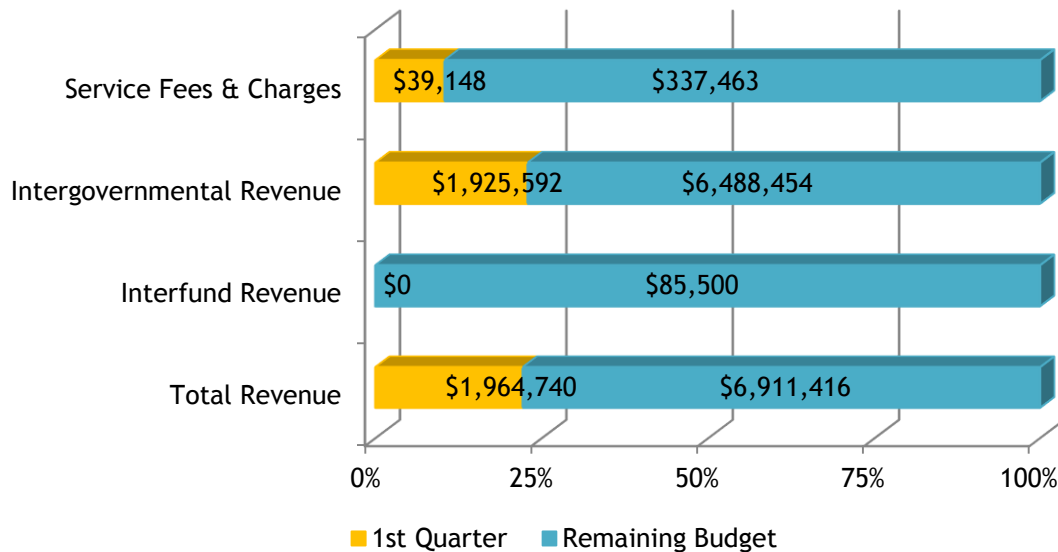
- The non-general fund revenue for Economic Development & Planning is estimated to be **\$8,876,155** for 2015, which is **95.5%** of the total budgeted revenue for Economic Development & Planning.

### Budgeted Revenue By Source



- The main sources of non-general fund revenue for Economic Development & Planning are grant awards from the United States Housing & Urban Development (HUB) Department, the Ohio Department of Natural Resources (ODNR) and the Clean Ohio program.

### Non-General Fund - Quarterly Revenue



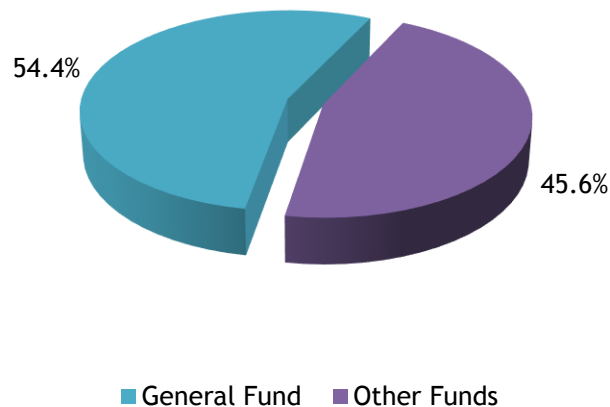
Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$1,444,490	\$1,071,360	\$1,098,716	\$1,046,513	\$1,444,490	\$4,661,079
Current Year	\$1,964,739				\$1,964,739	\$8,876,155

*\*Current year total represents revised budget.*

- First quarter revenue of **\$1,964,739** represents **22.1%** of the budgeted amount for the year.
- Service Fees and Charges include fees for tax abatement monitoring as well as program income from federal grants collected throughout the year.
- Intergovernmental Revenue in the 1<sup>st</sup> quarter includes \$701,057 for Community Development Block Grant projects (CDBG), \$522,158 for the HOME Program, and \$702,377 for the Clean Ohio grant. Overall, projects are in process for multiple years, and historically are completed during the second half of the year.
- Interfund revenue includes a local cash match from General Fund (Fund 1000) for the County's HOME Grant. This revenue is expected to be received in the 2<sup>nd</sup> quarter of 2015.

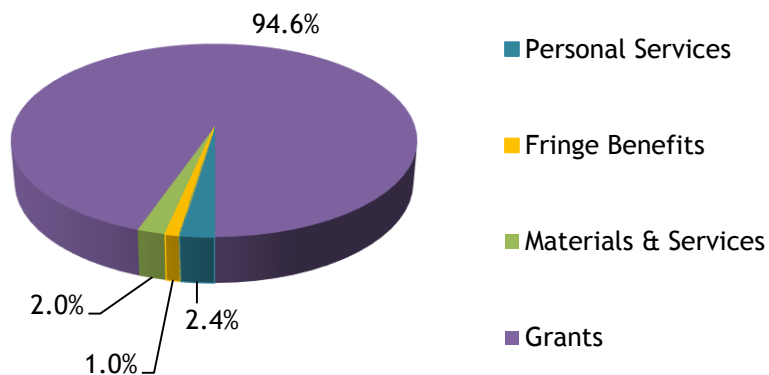
## Non-General Fund - Expenditure Analysis

### Agency Budgeted Expenditures



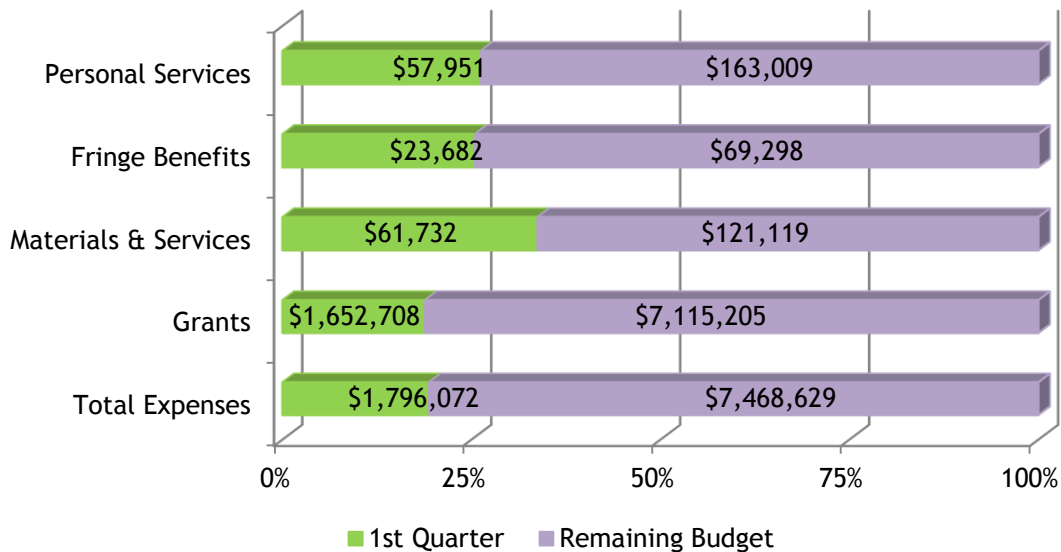
- The non-general fund expenditures for Economic Development & Planning are estimated to be **\$9,264,701** for 2015, which is **45.7%** of the total budgeted expenditures for the Economic Development & Planning.

### Budgeted Expenditure By Type





### Non-General Fund - Quarterly Expenditures



Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$1,591,687	\$934,108	\$1,278,086	\$848,483	\$1,591,687	\$4,652,364
Current Year	\$1,796,071				\$1,796,071	\$9,264,701

*\*Current year total represents revised budget.*

- First quarter expenditures of **\$1,796,071** represent **19.4%** of the budgeted amount for the year.
- Materials & Services expenditures are spent on an as needed basis. At the end of the 1<sup>st</sup> quarter, 33.8% of the budgeted amount was expended. Of the total expenditures within Materials & Services, \$40,232 is attributed to the annual payment towards the cost allocation plan.
- Grants, such as home rehabilitation, homeless and homeownership, and market development are generally expended during the 3<sup>rd</sup> and 4<sup>th</sup> quarters. Through the end of the 1<sup>st</sup> quarter \$1,652,708 or 18.8% of the budgeted amount for the year had been expended.

### Non-General Fund - Personal Services Analysis

Quarter	Agency Budget	Actual Expenditures	% of Budget
1 <sup>st</sup> Quarter	\$50,991	\$57,950	113.6%
2 <sup>nd</sup> Quarter	\$59,489		
3 <sup>rd</sup> Quarter	\$50,991		
4 <sup>th</sup> Quarter	\$59,489		
<b>Total</b>	<b>\$220,959</b>	<b>\$57,950</b>	<b>26.2%</b>

- There were six pay periods through the end of the 1<sup>st</sup> quarter, which would equate to 23.1% of the budgeted amount. The variance is attributed to the agency being fully staffed within the Community & Economic Development Fund (Fund 2082) during the 1<sup>st</sup> quarter, though vacancy savings were included within the 2015 Approved Budget based on the historical average. OMB will continue to monitor this variance which will likely be addressed through the Omnibus resolution scheduled for December 2015.

### Non-General Fund - Budget Corrective Items - Approved

- Resolution No. 0037-15 authorized non-general fund supplemental appropriations in the amount of \$993,825 to various County offices for a 2.0% salary and wage increase for non-bargaining employees. The total amount of supplemental appropriations in Personal Services and Fringe Benefits for the Economic Development & Planning in the Community & Economic Development Fund (Fund 2082) was \$5,314.
- Resolution No. 0071-15 authorized non-general fund supplemental appropriations in the amount of \$900,000 within the Clean Ohio Fund (Fund 4058) relating to allocations for the Clean Ohio Grant.

### Non-General Fund - Budget Corrective Items - Pending

- There are no requests currently pending that may impact the budget.