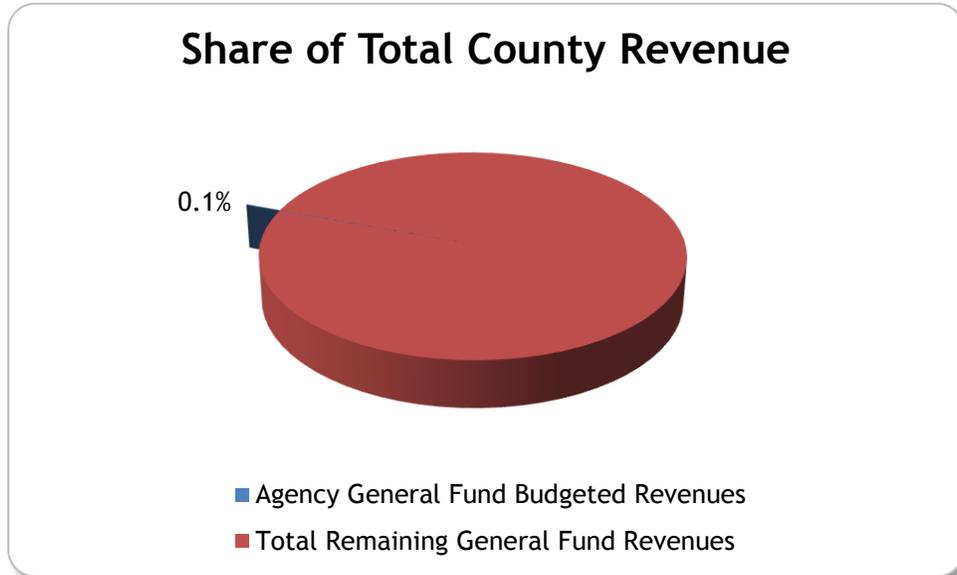
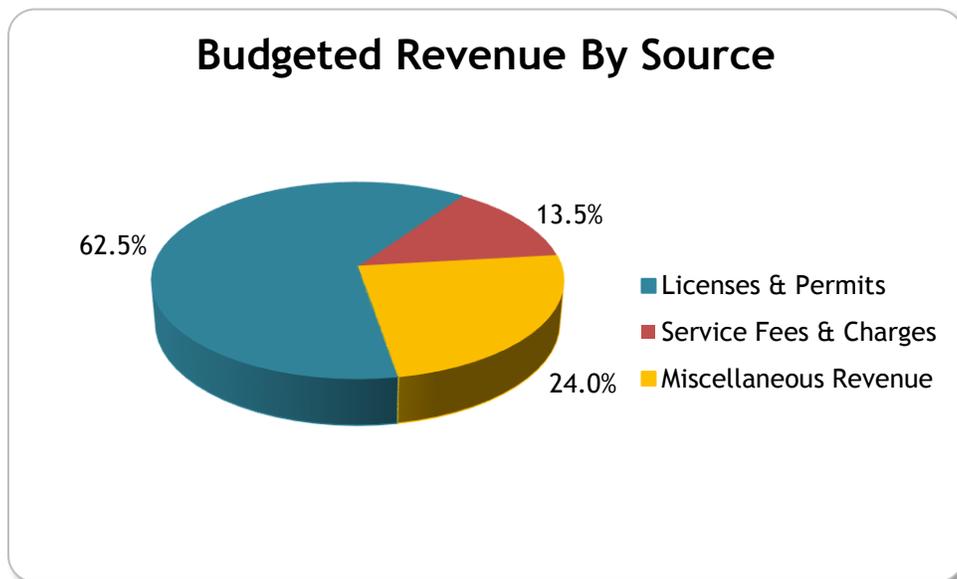


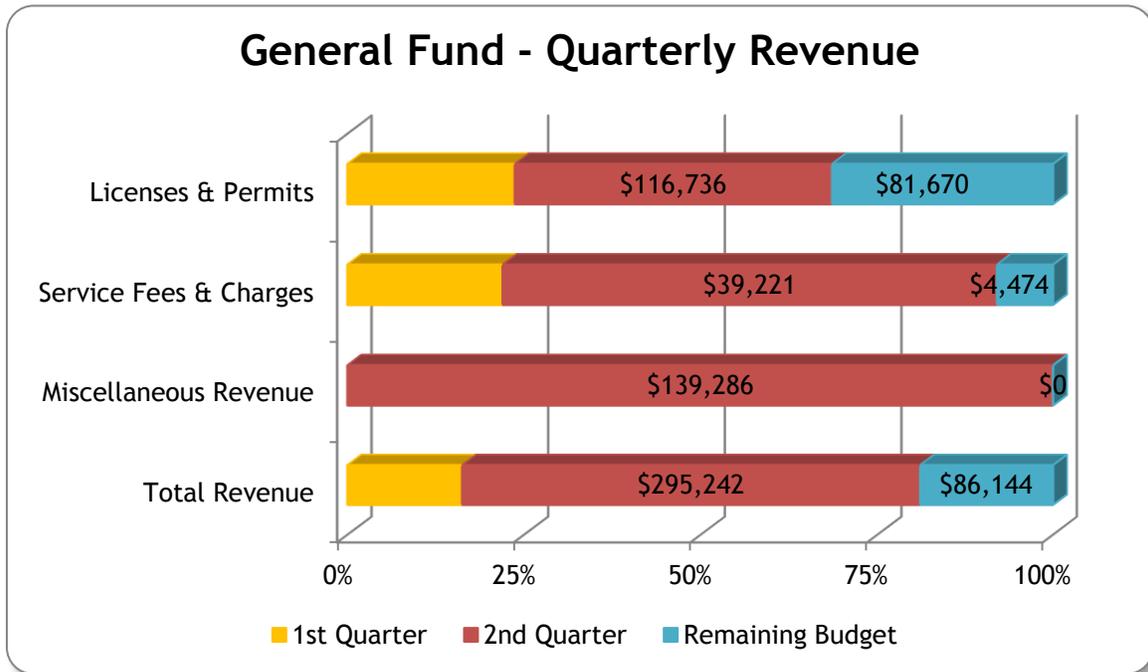
General Fund - Revenue Analysis



- The General Fund revenue Economic Development & Planning is estimated to be **\$416,000** for 2016, which is **0.1%** of the total budgeted revenue for the General Fund.



- The main sources of General Fund revenue Economic Development & Planning are building permits for new commercial and residential construction projects as well as state grants and loan receipts.

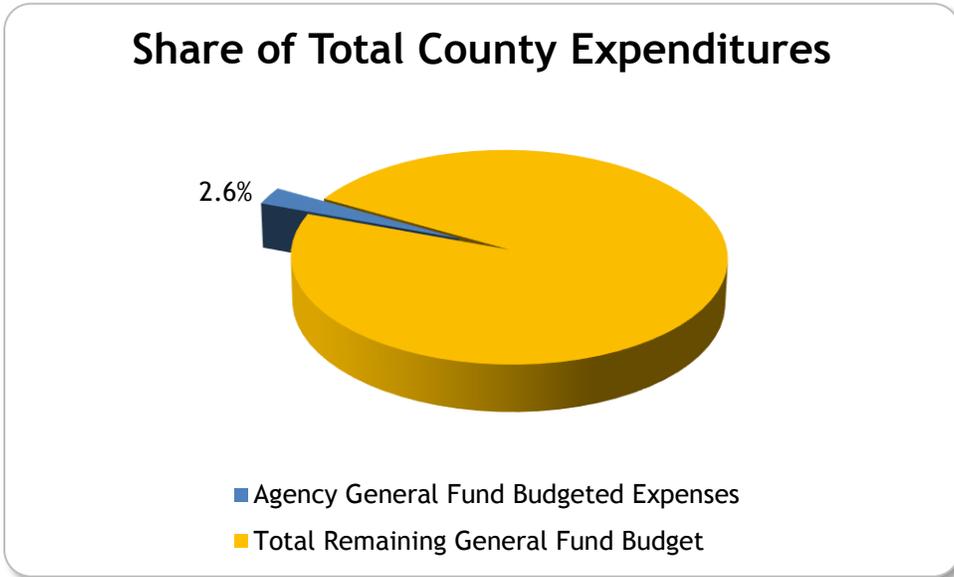


Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$402,269	\$129,002	\$134,957	\$122,741	\$531,271	\$788,969
Current Year	\$73,899	\$295,242			\$369,141	\$416,000

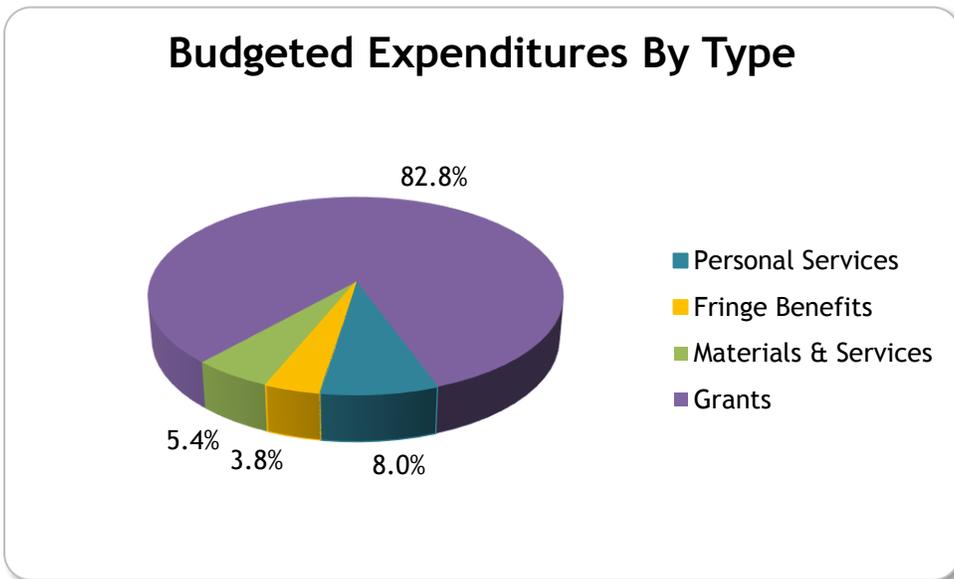
\*Current year total represents revised budget.

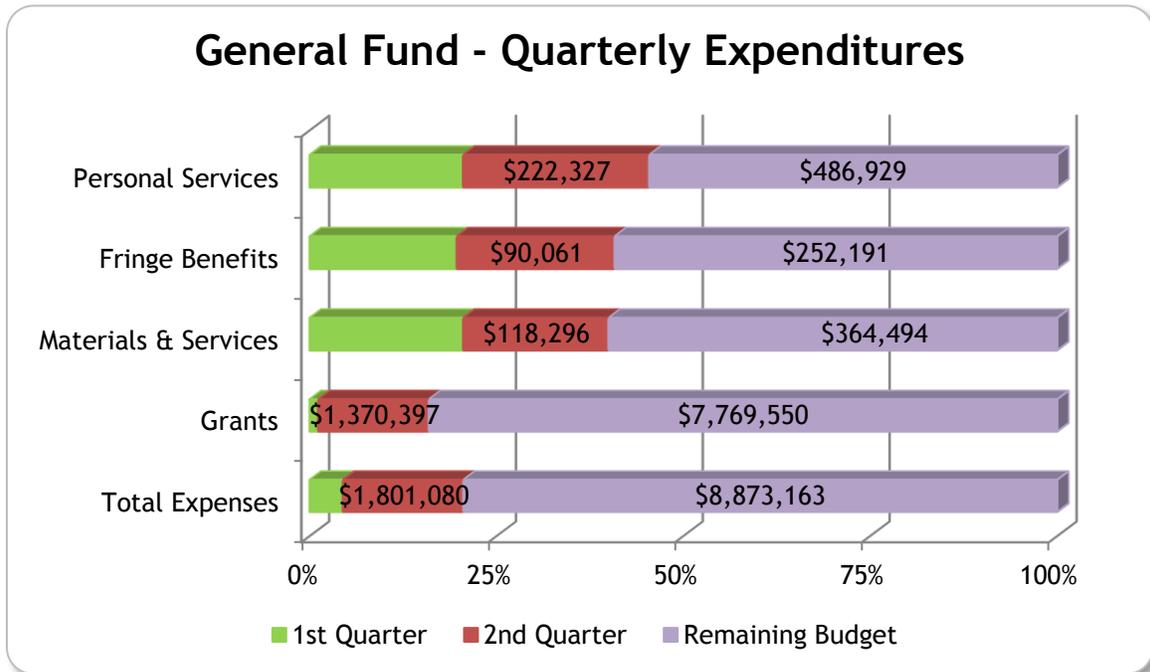
- Second quarter revenue of **\$295,242** represents **71.0%** of the budgeted amount for the year. YTD revenue of **\$369,141** represents **88.7%** of the budgeted amount for the year.
- Licenses & Permits revenue of \$119,376 in the 2<sup>nd</sup> quarter represents 44.9% of the total budgeted amount.
- Service Fees & Charges include revenue for lot splits and subdivision evaluations. \$39,221 or 70.0% of the budget was received through the 2<sup>nd</sup> quarter.

General Fund - Expenditure Analysis



- The General Fund expenditures Economic Development & Planning are estimated to be \$11,171,532 for 2016, which is 2.6% of the total budgeted expenditures for the General Fund.





Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$1,605,664	\$586,090	\$1,035,663	\$4,033,886	\$2,191,754	\$7,261,303
Current Year	\$497,289	\$1,801,080			\$2,298,369	\$11,171,532

\*Current year total represents revised budget.

- Second quarter expenditures of **\$1,801,080** represent **16.1%** of the budgeted amount for the year. YTD expenditures of **\$2,298,369** represent **20.6%** of the budgeted amount for the year.
- Materials & Services are expended on an as needed basis, and spending during the 2<sup>nd</sup> quarter was \$118,296 or 19.5% of the budgeted amount.
- The variance between year-over-year expenditures during the 1<sup>st</sup> and 2<sup>nd</sup> quarters is primarily attributed to the timing of economic development and workforce training grant distributions. As a result, year-to-date expenditures in the current year are in line with the amount from the prior year.

General Fund - Personal Services Analysis

Quarter	Agency Budget	Actual Expenditures	% of Budget
1 <sup>st</sup> Quarter	\$205,975	\$183,301	89.0%
2 <sup>nd</sup> Quarter	\$240,304	\$222,327	92.5%
3 <sup>rd</sup> Quarter	\$240,304		
4 <sup>th</sup> Quarter	\$205,975		
<b>Total</b>	<b>\$892,557</b>	<b>\$405,628</b>	<b>45.4%</b>

- There were thirteen pay periods through the end of the 2<sup>nd</sup> quarter, which would equate to 50.0% of the budgeted amount. The variance in Personal Services expenditures is related to higher than anticipated vacancies during the 1<sup>st</sup> and 2<sup>nd</sup> quarters.

General Fund - Budget Corrective Items - Approved

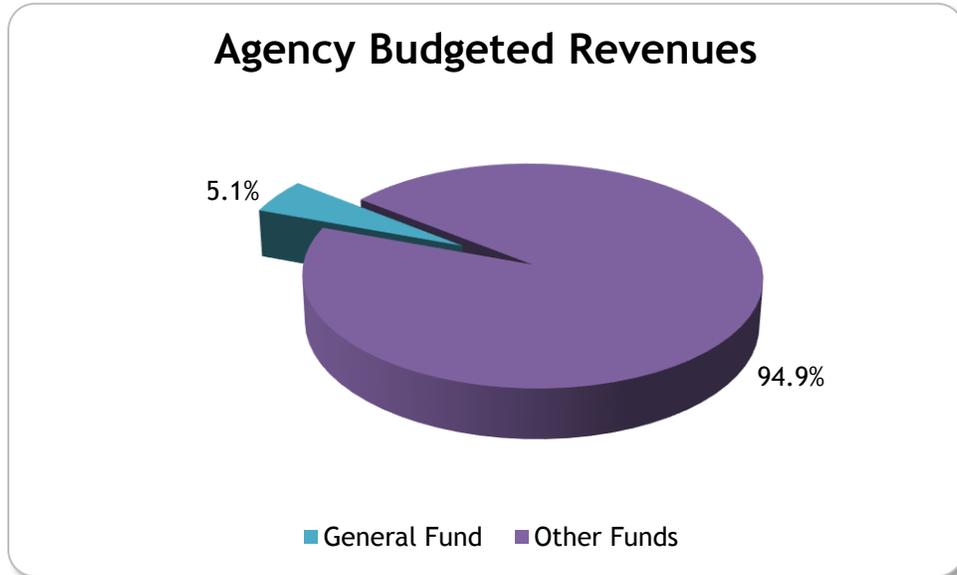
- Resolution No. 0042-16 authorized a transfer of General Fund appropriations from the Commissioners' Reserves in the amount of \$2,414,821 to various County offices for a 2.0% salary and wage increase for non-bargaining employees. The total amount transferred to Personal Services and Fringe Benefits for Economic Development & Planning was \$12,699.

Resolution No. 0435-16 authorized a transfer of General Fund appropriations from the Commissioners' Reserves in the amount of \$42,141 to various Board of Commissioner agencies for the implementation of a classification and compensation study for non-bargaining employees. The total amount transferred to Personal Services and Fringe Benefits for Economic Development & Planning was \$4,403.

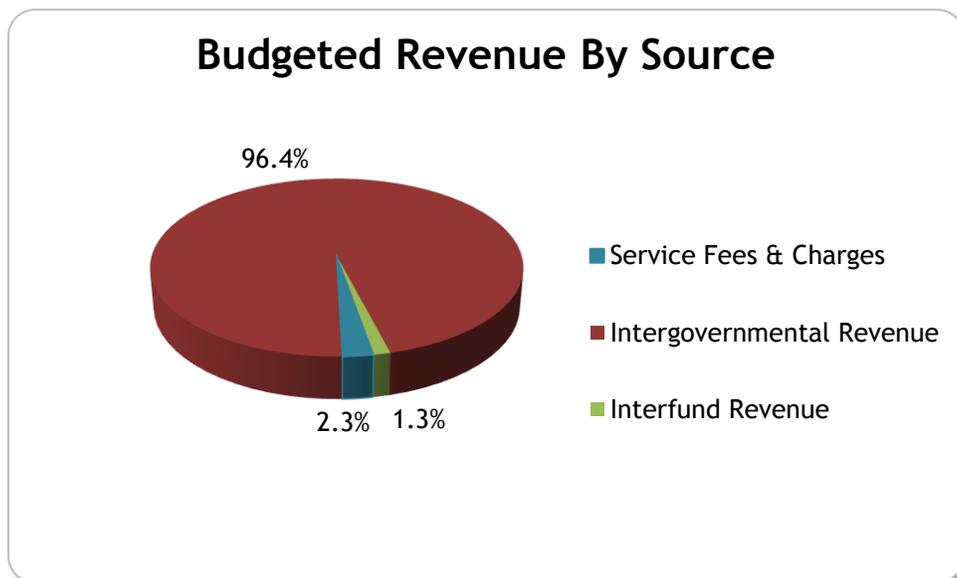
General Fund - Budget Corrective Items - Pending

- There are no requests currently pending that may impact the budget.

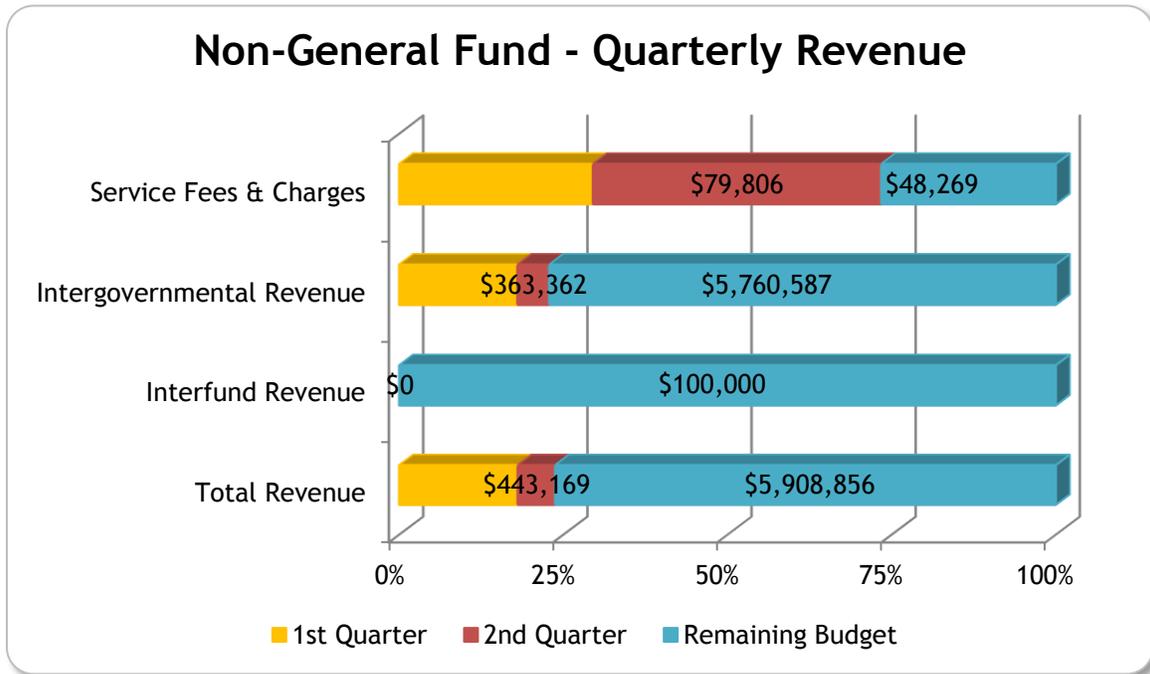
Non-General Fund - Revenue Analysis



- The non-general fund revenue for Economic Development & Planning is estimated to be **\$7,750,078** for 2016, which is **94.9%** of the total budgeted revenue for Economic Development & Planning.



- The main sources of non-general fund revenue Economic Development & Planning are grant awards from the United States Housing & Urban Development (HUD) Department, the Ohio Department of Natural Resources (ODNR) and the Clean Ohio program.

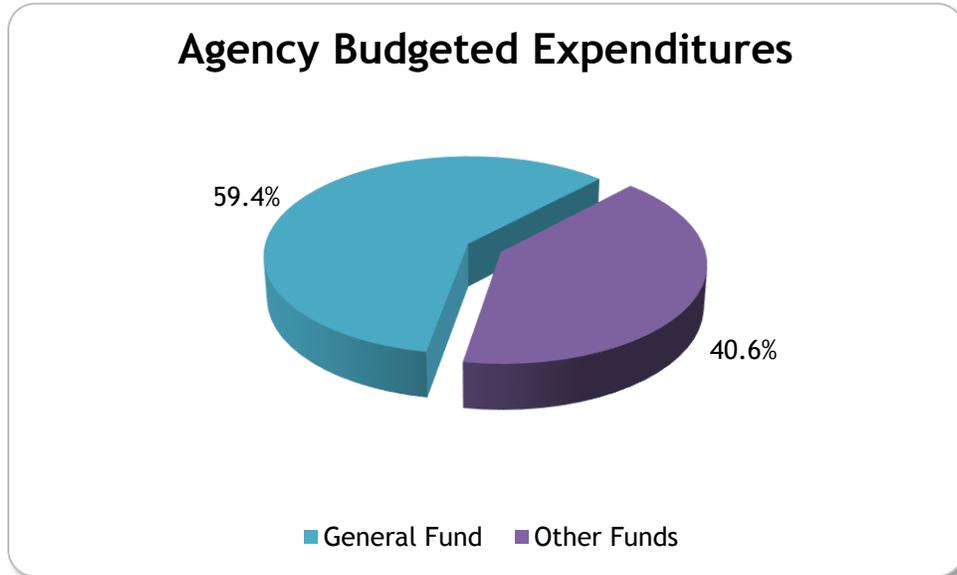


Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$1,964,740	\$945,897	\$1,051,807	\$1,413,443	\$2,910,637	\$5,375,887
Current Year	\$1,398,053	\$443,169			\$1,841,222	\$7,750,078

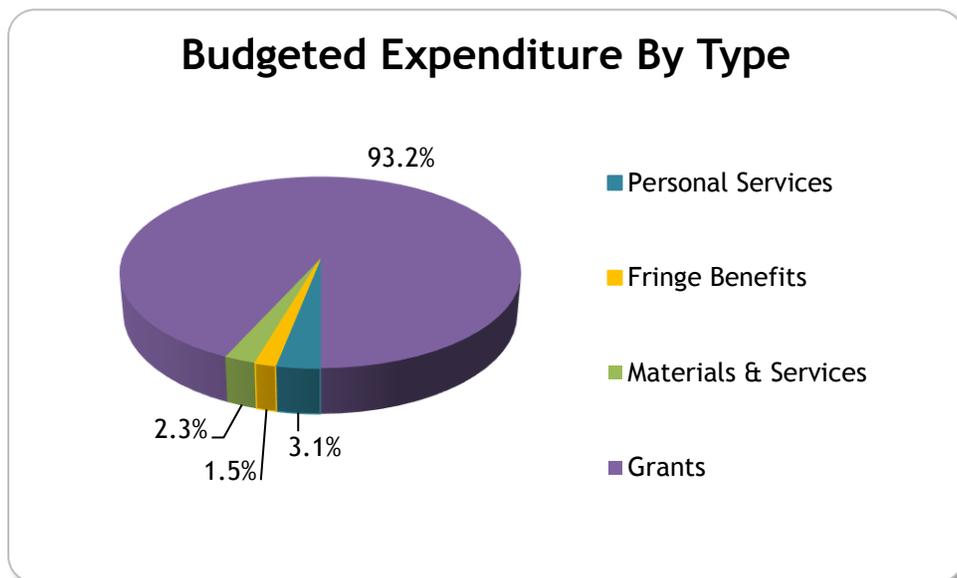
\*Current year total represents revised budget.

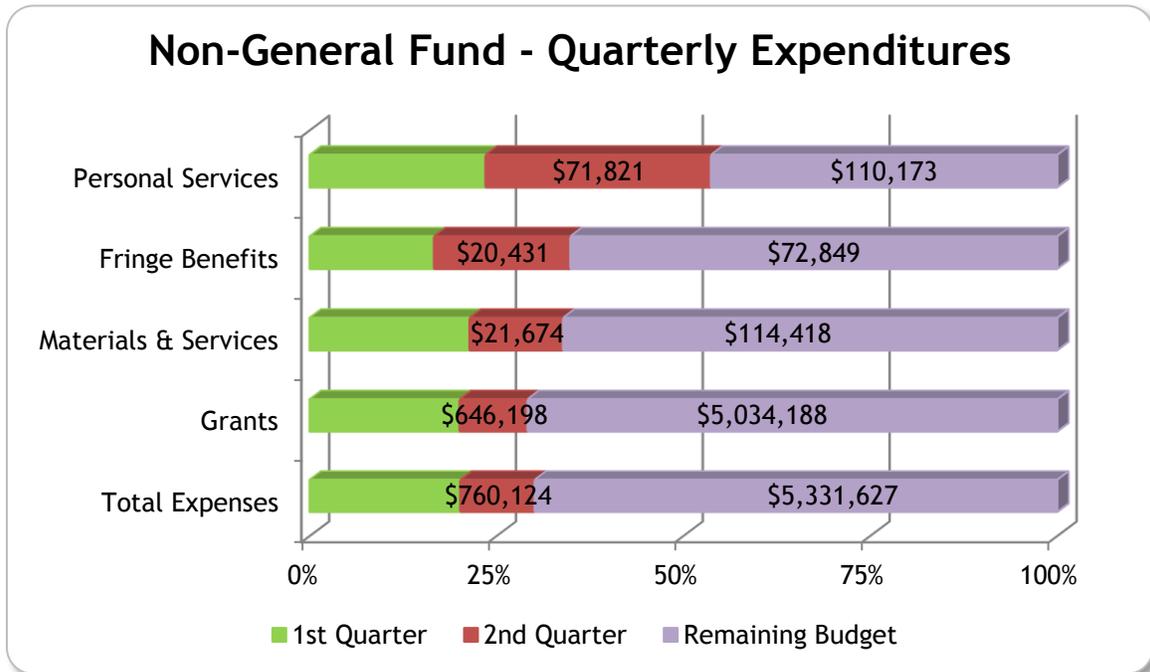
- Second quarter revenue of **\$443,169** represents **5.7%** of the budgeted amount for the year. YTD revenue of **\$1,841,222** represents **23.8%** of the budgeted amount for the year.
- Service Fees & Charges include fees for tax abatement monitoring as well as program income from federal grants collected throughout the year.
- The variance from the prior year is primarily related to the decline in Intergovernmental Revenue associated with receipts from the Clean Ohio Grant. No revenue was received in the current year as compared to \$702,377 in the prior year.

Non-General Fund - Expenditure Analysis



- The non-general fund expenditures Economic Development & Planning are estimated to be **\$7,630,054** for 2016, which is **40.6%** of the total budgeted expenditures Economic Development & Planning.





Actuals	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	YTD	Total*
Prior Year	\$1,796,072	\$1,013,721	\$937,185	\$1,475,151	\$2,809,793	\$5,222,129
Current Year	\$1,538,303	\$760,124			\$2,298,427	\$7,630,054

\*Current year total represents revised budget.

- Second quarter expenditures of **\$760,124** represent **10.0%** of the budgeted amount for the year. YTD expenditures of **\$2,298,427** represent **30.1%** of the budgeted amount for the year.
- Of the \$760,124 expended in the 2<sup>nd</sup> quarter, \$557,053 or 73.3% was associated with the Community Development Block Grant program, \$131,718 or 17.3% was associated with the HOME program, and \$71,353 or 9.4% was associated with the Emergency Shelter Grants Program.
- Materials & Services expenditures are spent on an as needed basis. At the end of the 2<sup>nd</sup> quarter, 12.5% of the budgeted amount was expended.

Non-General Fund - Personal Services Analysis

Quarter	Agency Budget	Actual Expenditures	% of Budget
1 <sup>st</sup> Quarter	\$54,932	\$56,046	102.0%
2 <sup>nd</sup> Quarter	\$64,088	\$71,821	112.1%
3 <sup>rd</sup> Quarter	\$64,088		
4 <sup>th</sup> Quarter	\$54,932		
<b>Total</b>	<b>\$238,040</b>	<b>\$127,867</b>	<b>53.7%</b>

- There were thirteen pay periods through the end of the 2<sup>nd</sup> quarter, which would equate to 50.0% of the budgeted amount. The variance in Personal Services is related to rate adjustments that were approved in 2015 but not incorporated into the 2016 agency budget.

Non-General Fund - Budget Corrective Items - Approved

- Resolution No. 0042-16 authorized non-general fund supplemental appropriations in the amount of \$2,371,560 to various County offices for a 2.0% salary and wage increase for non-bargaining employees. The total amount of supplemental appropriations in Personal Services and Fringe Benefits for Economic Development & Planning in the Community & Economic Development Fund (Fund 2082) was \$5,173.
- Resolution No. 0435-16 authorized non-general fund supplemental appropriations in the amount of \$175,543 to various Board of Commissioner agencies for the implementation of a classification and compensation study for non-bargaining employees. The total amount of supplemental appropriations in Personal Services and Fringe Benefits for Economic Development & Planning in the Economic Development Fund (Fund 2082) was \$863.

Non-General Fund - Budget Corrective Items - Pending

- There are no requests currently pending that may impact the budget.