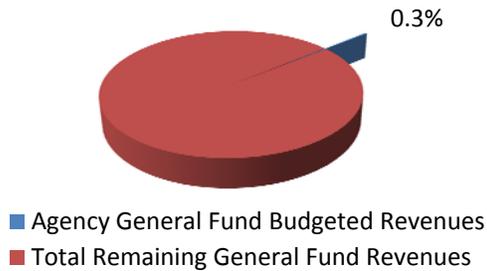
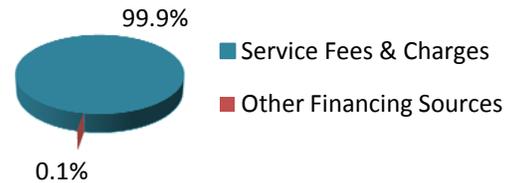


General Fund Analysis

Share of Total County Revenue

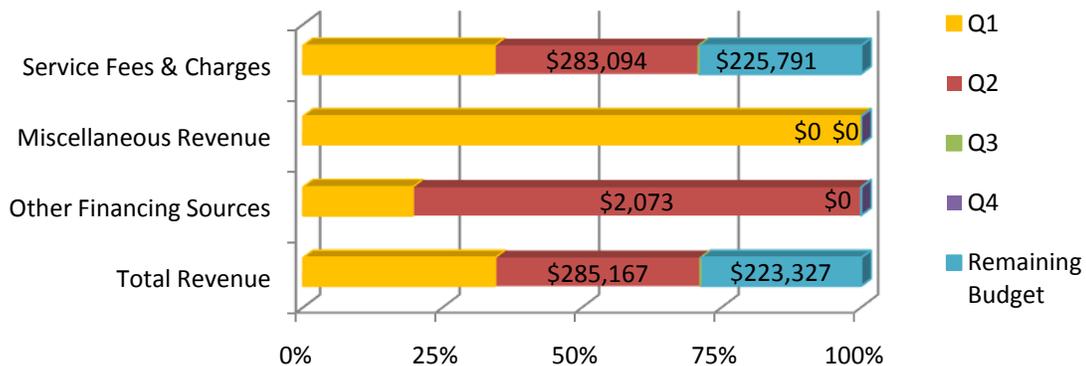


Agency Budgeted Revenues By Source



- The General Fund revenue for General Services is estimated to be \$775,500 for 2010, which is 0.3% of the total budgeted revenue for the General Fund.
- The main sources of General Fund revenue for General Services are derived from charges to non-general fund agencies for goods and services provided, and from the auction of vehicles. Goods and services are provided through the Mail Services, Graphic Arts, Vehicle Maintenance, and Fuel Management programs.

General Fund - Revenue



	1 st Quarter	2 nd Quarter	3 rd Quarter	4 th Quarter	YTD	Total*
Prior Year Actuals	\$204,858	\$209,594	\$204,229	\$254,433	\$414,452	\$873,114
Current Year Actuals	\$267,006	\$285,167			\$552,173	\$775,500

* Current year total represents revised budget.

- Second quarter revenue of \$285,167 represents 36.8% of the amount budgeted for the year. YTD revenue of \$552,173 represents 71.2% of the amount budgeted for the year.
- For the year-to-date, nearly all revenue is derived from Interfund Services and Charges, within the Service Fees & Charges category. The higher than expected revenue is due in part to the timing of agency payments that were made for materials and services received in 2009. Two of the four major

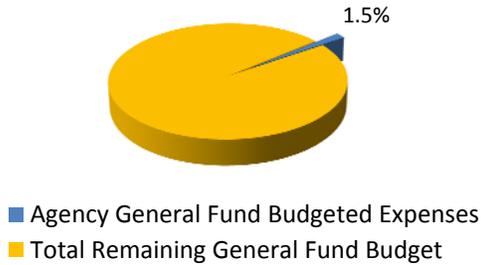
- sources of Interfund Services and Charges Revenue, Mail Services and Fuel Management, exceeded 50% of the amount budgeted for the year.
- In the Mail Services program, even though the volume of pieces mailed in the first half of 2010 was 2.7% lower than in the first half of 2009, the cost of mailing was 6.2% higher. The timing of payments from agencies, however, accounts for the bulk of the variance.
 - In the Fuel Management program, revenue from Service Fees & Charges through the 2nd quarter now exceeds the estimate of revenue for the year. The timing of payments, combined with an estimate of revenue that was too low, account for the variance.
 - The other two major sources (Graphic Arts and Vehicle Maintenance), through the 2nd quarter, received 43.1% and 47.7%, respectively, of the amounts budgeted for the year.

General Services--Service Fees and Charges 2010

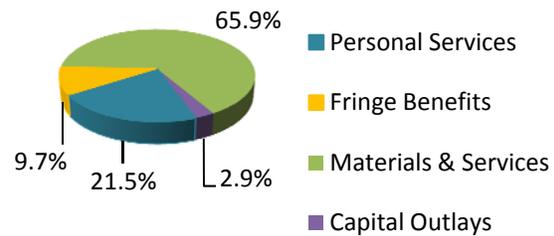
Program	2010 Rev. Budget	50% of Budget	YTD Revenue	Variance
Graphic Arts	\$130,000	\$65,000	\$56,049	(\$8,951)
Mail Services	\$410,000	\$205,000	\$302,042	\$97,042
Vehicle Maintenance	\$100,000	\$50,000	\$47,664	(\$2,336)
Fuel Management	\$135,000	\$67,500	\$142,700	\$75,200
TOTAL	\$775,000	\$387,500	\$548,455	\$160,955

General Fund Analysis

Share of Total County Expenses

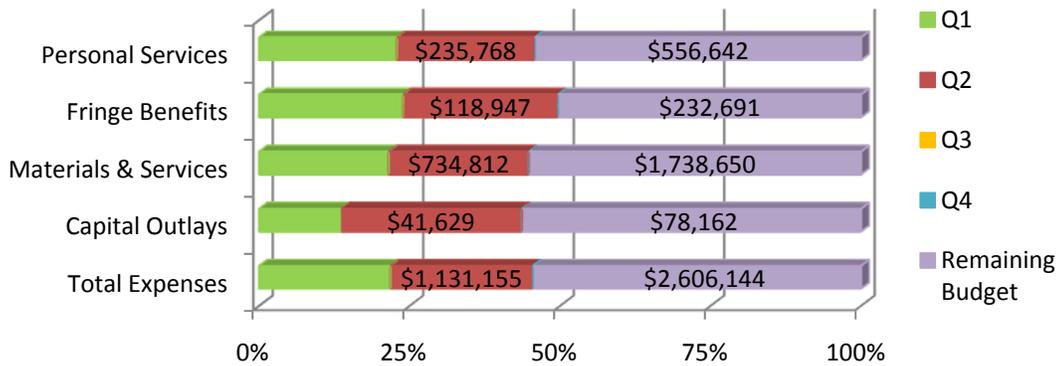


Agency Budgeted Expenses By Type



- The General Fund expenditures for General Services are estimated to be \$4,780,488 for 2010, which is 1.5% of the total budgeted expenditures for the General Fund.

General Fund - Expenses



	1 st Quarter	2 nd Quarter	3 rd Quarter	4 th Quarter	YTD	Total*
Prior Year Actuals	\$973,937	\$1,339,029	\$1,135,021	\$1,174,123	\$2,312,966	\$4,622,110
Current Year Actuals	\$1,043,189	\$1,131,155			\$2,174,344	\$4,780,488

* Current year total represents revised budget.

- Second quarter expenditures of \$1,131,155 represent 23.7% of the budgeted amount for the year. YTD expenditures of \$2,174,344 represent 45.5% of the amount budgeted for the year.
- Through the 2nd quarter, expenditures in all roll-up categories are within 50% of budget.
- Within Materials & Services, expenditures for the four largest components (Paper Supplies, Postal Services, Gasoline & Other Fuels, and MV Repair Parts & Accessories) are shown in the table below:

General Services--2010 Expenditures in Four Largest M & S Objects

Object	2010 Rev. Budget	50% of Budget	YTD Expenditure	Variance
Paper Supplies	\$100,000	\$50,000	\$13,301	\$36,699
Postal Services	\$1,509,342	\$754,671	\$799,970	(\$45,299)
Gasoline & Other Fuels	\$1,139,500	\$569,750	\$439,283	\$130,467
MV Repair Parts & Acc.	\$105,700	\$52,850	\$37,213	\$15,637
TOTAL	\$2,854,542	\$1,427,271	\$1,289,767	\$137,504

- In postal services, even though the volume of pieces mailed in the first half of 2010 was 2.7% lower than in the first half of 2009, the cost of mailing was 6.2% higher. This accounts for all of the variance.
- There were 2nd quarter savings in fuel, as prices moderated. The budget included \$2.60 per gallon for regular gas. The average price paid by Fleet in the 1st quarter was \$2.30 per gallon. In the 2nd quarter it was \$2.40 per gallon. From its April national forecast of \$2.84 per gallon for regular gasoline for all of 2010, the Energy Information Administration (EIA) has revised its forecast down to \$2.77. Franklin County pays about 28 cents less than the pump price. The current pump price in the Columbus area is about \$2.67.
- Expenditures within Capital Outlays are under 50% of budget due primarily to the timing of payments for equipment leases.

General Fund Analysis

Personal Services

<u>Quarter</u>	<u>Agency Budget</u>	<u>Actual Expenditures</u>	<u>% of Budget Expended</u>
1st Quarter	\$236,228	\$235,267	99.6%
2nd Quarter	\$236,228	\$235,768	99.8%
3rd Quarter	\$278,538		
4th Quarter	\$276,683		
Total	\$1,027,677	\$471,035	45.8%

- There were no significant variances in Personal Service expenditures in the 2nd quarter.

Budget Corrective Items

Approved

- Resolution No. 0474-10 authorized a transfer of General Fund appropriations from the Commissioners Reserves in the amount of \$818,512 and Non-General Fund supplemental appropriations in the amount of \$431,979 to various agencies. These appropriations were to be used to provide a 1% salary and wage increase to non-bargaining employees.

Pending

- The 2010 Approved Budget included a request from the Board of Elections for a fuel efficient delivery truck that was reserved in the Commissioners' Contingency. The Fleet Management Division of General Services has been working with the Board of Elections, Public Facilities Management, and the Franklin County Sheriff's Office to find a suitable truck for these agencies to collectively utilize. Once a suitable vehicle has been identified and ready for purchase, appropriations will be transferred to Fleet Management for the purchase of the truck.
- The Fleet Division has been awarded by Clean Fuels Ohio \$147,350 in American Recovery and Reinvestment Act (ARRA) funds that require a match of \$542,000 for the purchase of vehicles that use alternative to petroleum-based fuels. These funds will be received as partial reimbursement for the purchase of vehicles that Fleet already had plans to purchase. The vehicles include: 1 hybrid passenger bus, 8 passenger vans, 3 cargo vans, 3 compact SUV, and 1 pickup truck. These vehicle purchases will be put out to bid in the coming months.
- A request will be approved in the 3rd quarter (Resolution No. 583-10 on July 20, 2010) that will transfer \$222,328 in appropriations to the Purchasing Division of General Services for the addition of one new position and to procure equipment related to the in-house printing of ballots and other election-related printed materials by the Franklin County Print Shop.

Not Recommended

- There have been no requests for budget adjustments not approved to date.

Budget Recommendations

- Based upon this analysis, there are no recommendations for budget savings or organizational performance improvements at this time.